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INTRODUCTION

CITY OFFICIALS

| | ELECTED OFFICIALS | TERM EXPIRATION |
|-------------------|------------------------|-----------------|
| Jonathan Judd | Mayor | 2022 |
| Sara Watson Curry | Council Member, Ward 1 | 2020 |
| Shelly Dahlquist | Council Member, Ward 1 | 2022 |
| Heidi Durand | Council Member, Ward 2 | 2020 |
| Shelly Carlson | Council Member, Ward 2 | 2022 |
| Larry Seljevold | Council Member, Ward 2 | 2020 |
| Deb White | Council Member, Ward 3 | 2022 |
| Steve Lindaas | Council Member, Ward 4 | 2020 |
| Chuck Hendrickson | Council Member, Ward 4 | 2022 |

APPOINTED OFFICIALS

Christina Volkers City Manager

DEPARTMENT DIRECTORS

Kristie Leshovsky

Community Development

Holly Heitkamp

Parks & Recreation

Robert Zimmerman Engineering
Shannon Monroe Police Chief
Rich Duysen Fire Chief

Steve Moore Public Works

MISSION

To secure the benefits of local self-government and promote honest, accountable governance, provide for appropriate municipal service, encourage citizen participation, and foster a sense of community.





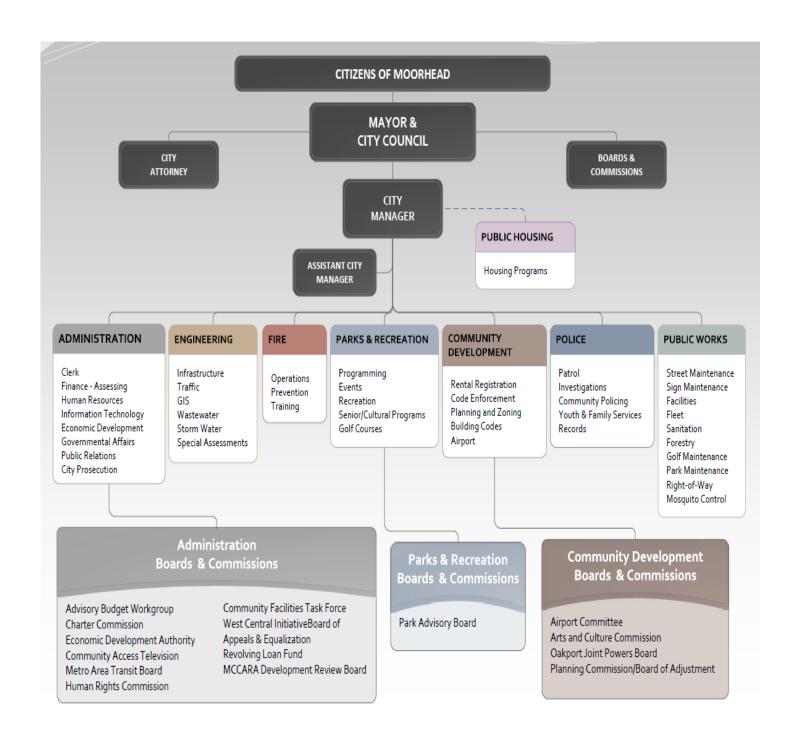
VISION

To develop a clear direction for our City's future, a living plan driven by a compelling sense of purpose, a deep pride, and commitment to our community.

VALUES

INTEGRITY
SERVICE
COMMITMENT

City of Moorhead Organization Chart



CITY MANAGER BUDGET MESSAGE



December 31, 2019

Honorable Mayor and City Council City of Moorhead, Minnesota

Honorable Mayor Judd and Members of the Moorhead City Council.

In compliance with Section 7.04 of the Charter for the City of Moorhead, I am pleased to submit our 2020 Operating and Capital Budget of \$115,494,030 for the fiscal year commencing on January 1, 2020 and ending on December 31, 2020. This budget format is intended to communicate to the Mayor, City Council, and the citizens of Moorhead the overall operations of the City, the services provided, and the funding sources utilized for our programs and activities. Emphasis has been placed on articulating the directives of the Mayor and City Council in the various department and division level budgets for the City of Moorhead.

The 2020 Operating and Capital Budget was developed with the goals and objectives expressed by the Mayor and City Council in strategic planning sessions, and by analyzing anticipated revenues and expenditures for fiscal year 2020.

Budget Process

Each department manages their own operational budget. The department head for each department reviewed their expenses in 2017, 2018, 2019, and anticipated needs for 2020. Each department head then submitted "supplemental budget requests" for any additional operational funding needs for 2020 with some consideration of potential needs in 2021 and 2022. The City Manager and Finance Director met with each department and division director and reviewed their budget in great detail along with their supplemental operating budget requests. The same process was followed for 2020 capital budget requests by departments. The City Manager then provided her recommendations, supplemented by input of department heads, to the Mayor and Council in several budget planning sessions, which included all elected officials and city department directors. Discussion, input, and direction was given resulting in the preparation of

the both the 2020 Operating Budget and the 2020 Capital Budget. The Mayor and City Council's affirmation of the strategic priorities for the organization was followed by aligning these priorities with projected revenues and anticipated expenditures for 2020. The budget development model used focuses on building a foundation from which to begin a multi-year projection, beginning with available revenue sources and maintaining current service levels.

Budget Approval Timeline

The preliminary tax levy provisions contained within the 2020 Budget were affirmed by the Mayor and City Council on September 23, 2019, to comply with statutory requirements to certify the preliminary 2020 tax levy and adopt the Proposed 2020 Budget by September 30, 2019. Following this action by the Mayor and City Council, the Truth-in-Taxation presentation was held on December 2nd and 9th, 2019 at which time public input was received. The final 2020 property tax levy and the final 2020 Operating and Capital Budget was approved by the City Council on December 23, 2019. Note: A clerical error found later in the computation of the Preliminary Tax Levy limited the certified levy to the same amount as the preliminary tax levy of \$15,509,350. The difference was offset by debt service levy, which will be adjusted in 2021 as needed. This resulted in an overall lower 2020 certified tax levy.

2020 Revenues & Expenditures

As in previous years, the primary emphasis in preparing the proposed budget is placed on preserving high-quality services to the citizens of Moorhead while continuing to hold the line on costs. Despite a pattern of growth in the population base of the City over the past decade, limitations on the ability to collect new revenues have periodically been imposed by the State of Minnesota (levy limits) at the same time Local Government Aid (LGA) support has diminished. However, Local Government Aid revenues in 2020 are projected to increase \$57,802 and Stateimposed levy limits were removed beginning with levy year 2014 which allows the City to capture new construction value in the property tax levy. This ability to capture the City's growth, in terms of both new construction and increased market values would have resulted in over \$300K in new property tax revenue for 2020. However, it should be noted that the City of Moorhead has significant tax exempt properties thus limiting the property tax revenue for new business growth. Also of important note is that the City of Moorhead has been very generous in previous years in granting commercial development property tax exemptions. As such, the City has not yet been able to realize property tax receipts on much of our newer commercial development. The applicable policies granting extended exemptions changed in 2018 for new commercial development to help the City of Moorhead realize property tax revenues for expanding commercial development sooner than in the past. Ultimately, this practice change should result in an increased tax base sooner than prior practice.

The City Manager, Finance Director, and the department and division directors of the organization have worked in collaboration with the Mayor and Council to recommend a balanced, affordable plan of action for 2020. This budget is designed to continue the strong tradition of providing a wide array of high-quality municipal services throughout the calendar year. Continual city staff discussions with the Mayor and City Council ensure that the 2020 Operating and Capital Budget is aligned with the strategic initiatives, goals, objectives, at the direction of the elected officials, a.k.a. the policy makers, for the City of Moorhead.

The 2020 Budget for the City of Moorhead includes Governmental Funds (General, Special Revenue, Debt Service, and Capital Projects), covering the major operating departments and functions of the City that rely to some extent on property tax revenues (e.g. police, fire, building codes, parks, engineering, street maintenance, and City administrative programs, such as governmental affairs, legislative, media, legal, finance, assessing, information technology, human resources and mayor and council expenses). The 2020 Budget also includes City Enterprise Funds, which are funds that are supported by user fees and charges such as Wastewater Treatment, Storm Water, Sanitation, Mosquito Control, Animal Control, Right of Way Maintenance, Forestry, Golf Course, Airport, and Street Light Utility. In addition, the 2020 Budget includes the City's Information Technology, Vehicle, Radio, and Central Maintenance Shop Internal Service Funds.

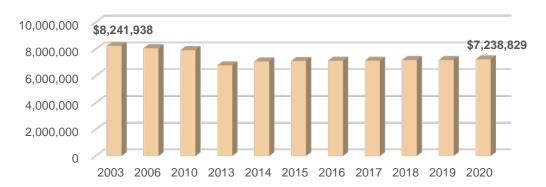
2020 Budget Summary

The City of Moorhead's 2020 Operating & Capital Budget total \$115,494,030; an increase in operations of \$3,416,736 (2.6%) and an increase in capital projects of \$27,933,324 from the previous year. Highlights for both revenues and expenditures are noted as follows:

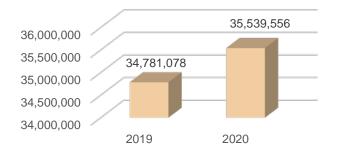
Projected Revenues

Local Government Aid (LGA) for 2020 is \$7,238,829, which is an increase of \$57,802 over the 2019 LGA allocation of \$7,181,027. The trend is slightly upward since the low in 2013 and legislative discussions reflect a formula designed to provide more needed aid to cities.

Local Government Aid



 Net growth in taxable market value of \$758,478 provided an opportunity for additional tax revenue of approximately \$329,000. The increase in growth was approximately 2.18% from the prior year.



- Combined changes in wages and benefits for existing employees, and four (4) new staffing positions, increased the budget by approximately \$669,900. These personnel costs were offset by the increase in tax revenue due to additional tax capacity, which produced the net effect of 2.3% of the tax levy increase for added personnel expenditures. Additional positions in 2020 include a Human Resources Assistant, a Grant Writing/Marketing Position, an Assistant City Planner, and a seasonal Compost Attendant.
- The total Proposed 2020 Tax Levy is \$15,509,350, which is a \$750,476 increase over the previous year.
- The Electric utility transfer to the General Fund is proposed at \$6,975,000, an increase of \$125,000 from 2019 in accordance with the new five-year transfer agreement adopted in 2019 governing transfers between the Electric and General Funds. The City Charter allows a transfer from the electric utility in an amount not to exceed 20 percent of gross revenues, and an amount not to exceed 5 percent of gross revenues from any other city owned utility.

- Other permit, fee and penalty revenues were evaluated and adjusted accordingly based on recent trends.
- The only City utility fee increase is a 5% wastewater treatment rate increase as the first phase in multiple rate increases required to support financing a significant infrastructure improvement project. Rates are expected to increase over the next few years to generate the revenue needed to make the new debt payment.
- The City had success late 2018 with the sale of two City-owned properties to be developed for commercial use. In 2018 a program was put into place to contribute 75% of the proceeds from the sale of City land and buildings to update and maintain existing public facilities. Due to the sale of these properties in 2019, the public facility capital improvements budgeted in 2020 will not require any additional resources from the tax levy, which is different than previous years.
- The shift of funding for the Economic Development Program Administrator position to the EDA Tax Levy Fund was to be implemented over three (3) years, beginning in 2019. The 2020 EDA Tax Levy reflects the second year with a \$38,000 increase.

Projected Expenditures

Supplemental operating budget requests were reviewed by the department heads in coordination with the City Manager and the following changes were supported within the 2020 Operating & Capital Budget. In addition, the department and division directors were directed by the City Manager to identify budget savings in other areas to help mitigate the property tax effect of these requests.

- There was a proposed reduction in the annual contribution to the Hjemkomst Center for 2020 in the amount of \$25,000 to assist in moving the Hjemkomst Center to a more selfsufficient operation. Additional reductions were proposed for 2021 and 2022.
- A joint law enforcement center was constructed in 2018 by Clay County, and the City Police Department rental expense payable to Clay County has been increased by \$50,000 in 2020. Additional increases for the rent of the joint law enforcement center will be required in 2021 and 2022.
- The following increases are based on recommendations from the League of Minnesota
 Cities Insurance Trust and are primarily non-discretionary in nature:
 - General Liability Insurance 3%
 - Property Insurance 3%

Auto Insurance – 3%

- A 3.0% cost of living adjustment was included in the 2020 budget as provided for in all five of the three-year union contracts with the City's bargaining units. Step increases are also included within the personnel budget accounts. The 2020 budget is the final year of the current union contracts. Union negotiations will take place in 2020 for future years, as determined through the bargaining process.
- Competitive proposals for health insurance coverage were formally requested by the City for the 2020 budget year. The proposals were favorable and produced a reduction in premiums. The employer contribution costs for health insurance were reduced by approximately 4.5% in the 2020 budget.
- Rental Registration Program operations were moved from a special revenue fund into the General Fund within the Neighborhood Services budget. A redesign of service fees is expected to generate additional revenue allowing the program costs to be offset 100% by the program revenues.
- Debt service expenditures were increased by \$165,000 to make payment on the G.O.
 Improvement Bonds, Series 2019A.
- o Included within the capital improvement projects is the cost of procuring a new financial software system, replacement of vehicles and equipment, street improvement projects and utility infrastructure improvements. The largest project will be updating of brick sewer lines and treatment facility processing equipment for the wastewater fund of approximately \$19,000,000. Street improvement projects are budgeted at \$8,745,000.
- The budget for legal fees was increased in an attempt to provide a more accurate budget based on previous years actual expenditures for these services. The legal services budget was also increased for prosecution services which the City assumed from Clay County in early 2019 and are partially reimbursed by other cities in Clay Couty using our prosecuting services.
- An increase in the amount contributed by the City for the local Library of \$20,010 was included in the 2020 budget. This increase amounts to a 2.6% increase above the 2019 contribution.

2020 Staffing

The staffing level included in the 2020 Operating and Capital Budget reflects the addition of four new positions. The positions were recommended to provide services to employees and the citizens of Moorhead. This increase in staffing supports the *Strategic Plan Objective to maintain appropriate staffing levels commensurate with community growth. Goal: Allocate resources to maintain service levels commensurate to community needs and growth.* The additional staffing positions approved are listed below:

- Human Resources Assistant
- Grant Writing/Marketing Position
- o Assistant City Planner
- Seasonal Compost Attendant

The 2020 Budget planning process was done in a very thoughtful, deliberative, communicative way by bringing the Mayor, Council, department and division directors together for discussion, goal setting and planning. We believe the process was strategic and comprehensive. Thank you to all those who participated, but especially to those involved.

Respectfully Submitted,

Mushna m Volked

Christina M. Volkers,

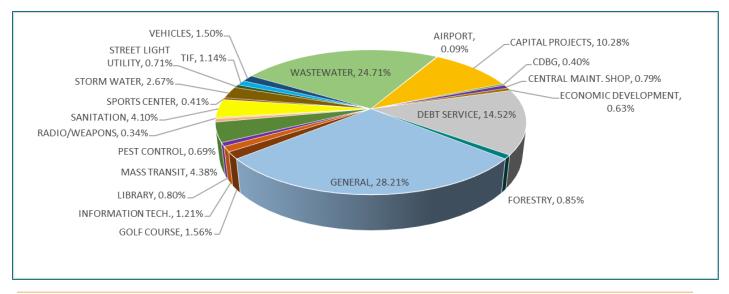
City Manager

BUDGET BY FUND

| | | | | | Increase |
|----------------------|-----|------------|----|-------------|------------------|
| _Fund | _ | 2019 | _ | 2020 | (Decrease) |
| AIRPORT | | 107,532 | | 107,532 | - |
| CAPITAL PROJECTS | | 2,449,500 | | 11,860,650 | 9,411,150 |
| CDBG | | 428,910 | | 465,392 | 36,482 |
| CENTRAL MAINT. SHOP | | 1,489,280 | | 906,171 | (583,109) |
| ECONOMIC DEVELOPMENT | | 619,775 | | 731,877 | 112,102 |
| DEBT SERVICE | | 16,790,429 | | 16,749,161 | (41,268) |
| FORESTRY | | 954,773 | | 977,863 | 23,090 |
| GENERAL | \$ | 30,618,635 | \$ | 32,548,252 | \$ 1,929,617 |
| GOLF COURSE | | 1,785,755 | | 1,800,755 | 15,000 |
| INFORMATION TECH. | | 1,342,590 | | 1,392,390 | 49,800 |
| LIBRARY | | 899,578 | | 919,588 | 20,010 |
| MASS TRANSIT | | 4,223,111 | | 5,055,693 | 832,582 |
| PEST CONTROL | | 834,931 | | 796,351 | (38,580) |
| RADIO/WEAPONS | | 356,548 | | 394,608 | 38,060 |
| SANITATION | | 4,808,593 | | 4,725,266 | (83,327) |
| SPORTS CENTER | | 814,463 | | 478,436 | (336,027) |
| STORM WATER | | 2,741,529 | | 3,085,437 | 343,908 |
| STREET LIGHT UTILITY | | 838,440 | | 824,311 | (14,129) |
| TIF | | 1,010,049 | | 1,317,904 | 307,855 |
| VEHICLES | | 1,898,343 | | 1,733,758 | (164,585) |
| WASTEWATER | _ | 9,131,206 | | 28,504,640 | 19,373,434 |
| | \$_ | 84,143,970 | \$ | 115,376,035 | \$ 31,232,065 |

^{*}Note: Capital Projects for Infrastructure were not budgeted in 2019

The Park fund and Rental Registration Fund were moved into the General Fund in 2020



STRATEGIC INITIATIVES



IDENTITY

Work together to build a community that is engaged, energized, optimistic, and looks out for one another. Clearly define who we are at our core – our unique, enduring, and differentiating attributes – and develop our competitive strategies and brand presence from those foundational realities.



GOVERNANCE & TEAMWORK

Through the development of bold leadership, best practices and a collaborative and responsive team of professionals, govern with professional excellence (mayor & city council) and manage city operations with professional excellence (city manager and staff).



INFRASTRUCTURE

Ensure well-maintained, functional, and sustainable infrastructure (streets, utilities, housing, facilities, transportation and parks,) to support our existing community and to support growth and development.



ECONOMY

Expand economic opportunity by creating a climate which enables our community to thrive.



COMMUNITY SAFETY & WELL-BEING

Protect and promote well-being and safety to create a strong community.



COMMUNICATION

Develop proactive conversation to strengthen our connection with the community and to create a compelling sense of purpose, deep pride, and commitment.



PARTNERSHIPS

Leverage partnerships to enhance public services and quality of life in the most sound and responsible manner.

BUDGET OVERVIEW

General Description and Form of Government

The City of Moorhead is located in the heart of the Red River Valley, 250 miles northwest of Minneapolis. It is the county seat of Clay County and a community rich in history, tradition and diversity. While Moorhead is part of a growing metropolitan region, it is distinct because of its liberal arts based college atmosphere, quality educational system, plentiful parks and strong, diverse neighborhoods. The City covers approximately 22.2 square miles with a population of 43,522 as estimated by the Minnesota State Demographer.



The City of Moorhead has operated under the council-manager form of government since 1985. Policy-making and legislative authority is vested in a city council consisting of the mayor and eight other members. The city council is responsible, among other things, for passing ordinances, adopting the budget, appointing committees and hiring the city manager. The city manager is responsible for carrying out the policies and ordinances of the council, for overseeing the day-to-day operations of the city government and for appointing the heads of the various departments. Council members are elected on a non-partisan basis. Council members serve four-year staggered terms, with four council members elected every four years and the mayor and four council members elected in staggered four-year terms. The mayor is elected at large and the council members are elected by ward.

Budget and Accounting Basis

The accounts of the City are organized and operated on a fund basis. Fund accounting segregates funds according to their intended purpose and is used to aid management in demonstrating compliance with finance-related, legal, and contractual provisions of the revenue sources and related expenditures. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity and expenditures, or expense, as appropriate.

Budgeted funds are grouped into two broad fund categories as follows:

<u>Governmental Funds</u> – Governmental Funds are used to account for the "governmental-type" activities of the City, which receive a significant portion of their funding through property tax revenues. The Governmental Funds include the General Fund, Special Revenue Funds, Debt Service Funds and Capital Project Funds.

<u>Proprietary Funds</u> – Proprietary Funds, also known as Enterprise Funds, account for the "business-type" activities of the City, which receive a significant portion of their funding through user fee revenue. The Enterprise Funds include Wastewater, Storm Water, Sanitation, Street Lighting, Forestry, Golf Courses, Pest Control, and Airport.

Governmental Funds are budgeted on a modified accrual basis whereby revenues are recognized when they are measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recognized when a transaction is expected to draw upon current spendable resources, rather than future resources.

Enterprise Funds are budgeted on a full accrual basis. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

The basis of accounting is the same as the basis of budgeting for all funds. An exception is made in the Enterprise Funds where the City does not budget for depreciation expenses; but does budget capital outlay and bond principal payments.

Budget Process

The City Manager prepares the budget and the City Council approves the budget. The City Manager instructs Department Directors to prepare and discuss requests for changes, increases, or decreases to the current year budget in preparation of the new fiscal year. The process begins in June and July with meetings between Department Directors or Division Directors with the City Manager, Assistance City Manager and Finance Director. The operating and capital requests are discussed and the City Manager makes the final recommendation to the City Council for approval.

Budgetary level of control lies at the department level. Budgeted amounts within the department level may be adjusted without City Manager approval. Any budget changes between departments must be approved by the City Manager.

During the course of the year, budget amendments may be requested and presented to the City Manager and City Council for approval. Amendments may be the result of unanticipated grant funds or uncontrollable circumstances that require re-appropriation of funds within the approved budget.

BUDGET CALENDAR

February-August City Manager and Directors track, monitor and project expenditures

in preparation for next budget year

May Directors draft requests for operations and capital and meet with

the City Manager

June-July Planning sessions scheduled with Mayor and City Council

Growth in tax capacity

Debt service requirements

Capital outlay project requests

Operating requests

July-August Meetings between City Manager, Finance Director and Department

Directors/Division Heads

Operating requests are discussed and Manager makes

recommendations

Capital requests are discussed and Manager makes

recommendations

September – 2nd Week Proposed budget presented to Mayor and Council

September – 4th Week Certified Preliminary Levy to Clay County Auditor

September 30th Last day to certify preliminary tax levy to county auditor

December – 1st Week Presentation of 2020 budget and tax levy to public for input at the

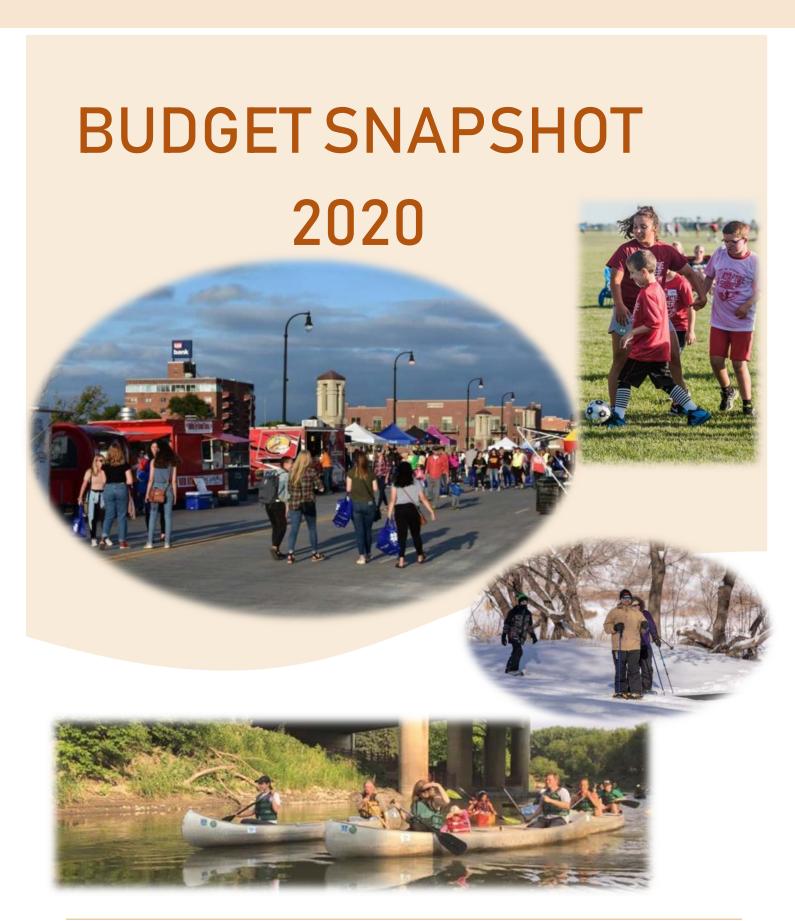
Council meeting – budget hearing/Truth-in-taxation

December – 2nd Week Approval of 2020 Budget and tax levy

December – 3rd Week Certified Final Tax Levy to Clay County Auditor

December 28th Last day to certify final tax levy to county auditor

A balanced budget approach is used throughout the budgeting process.



BUDGET SNAPSHOT

As a steward of taxpayer dollars, the City of Moorhead strives to provide the best service at the lowest cost. Transparency and accountability in the budget process provides a stronger confidence in City operations.

In an attempt to ensure accessibility and ease of understanding for citizens in the community, the Budget Snapshot is developed to provide information about the City's budget process. Included in the Brief are totals for revenues and expenditures and facts about various departmental budgets. It is important to note that the City is able to maintain services and Aa3 credit rating due to prudent investing in service level enhancements as resources allow.

City of Moorhead Financial Achievement

The City of Moorhead has an Aa3 Credit Rating

Moorhead has received the Certificate of Achievement for Excellence in Financial Reporting for 38 consecutive years.

The Goals of the Budget Process are:

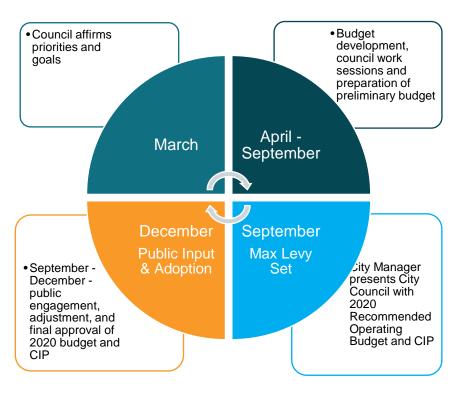
Ensure sufficient revenues exist to deliver existing and proposed services and projects

Prioritize both operating and capital expenditures

Maintain financial sustainabillity

Align resources with City Council strategic priorities

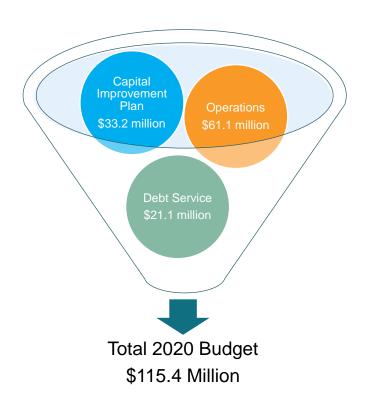
Budget Process

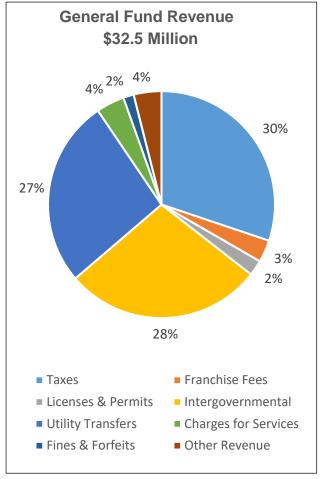


2020 ADOPTED BUDGET

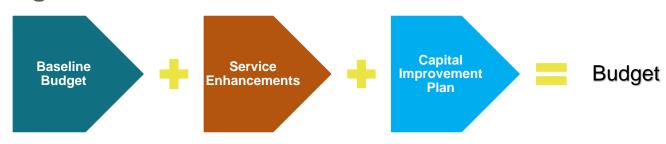
The development of the City's budget is guided by strategic priorities, budget policies, long-range planning, financial sustainability, legal mandates, and service level prioritization. The adopted budget is

\$115,376,035. This includes Operating and Capital Improvement expenditures. It does not include the Moorhead Public Services budget, which is a separate budget.





Budget Formula



WHERE THE MONEY COMES FROM

General Fund Operating \$32.5 Million

Taxpayer dollars help to support the General Fund, along with State allocated Local Government Aid, fees for services, transfers from enterprise funds, interest income and miscellaneous revenues and reserves. The Mayor and City Council can allocate funds to programs and services in any area within this fund. General Fund dollars are used to support police, fire, streets, community development, neighborhood services, building codes, city council and city administrative services.

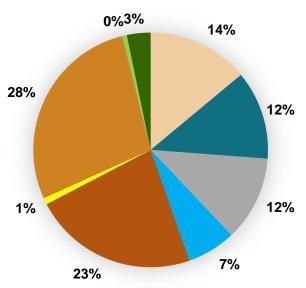
Enterprise, Special Revenue, Internal Service and Capital Improvement Funds \$64.8 Million

The City operates several enterprise and special revenue funds. Enterprise funds are entirely funded through customer charges and do not require support from property taxes. Enterprise funds include Storm Water, Wastewater, Sanitation, Golf Courses, Forestry, Pest Control, Airport, and Street Light Utility.

Debt Service Funds \$18.1 Million

Debt Service funds are used to collect special assessment receipts and property tax revenue to make payments on longterm debt. Revenue sources may also include tax increment, transfers from other funds and interest earnings.

2020 Total Operating Revenue \$115.4 M



Taxes
Intergovernmental
Utility Transfers
Special Assessments
Charges for Services
Franchise Fees
Other Revenue
Licenses & Permits

■ Use of Reserves

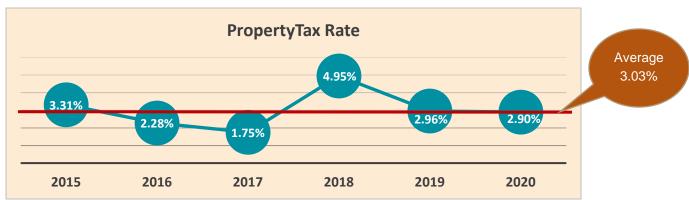
As shown in the chart, the majority of funding for the City of Moorhead budget comes from sources other than property taxes. Those taxes fund 14% of the total revenues. Charges for services help fund the total budget by 23%.

PROPERTY TAX

Property Tax Rates

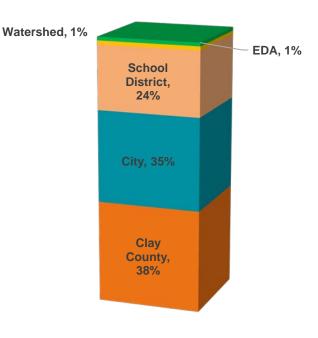
The median residential home market value in Moorhead is \$185,900. Property tax rates have averaged approximately 3.03% annually over the past five years.





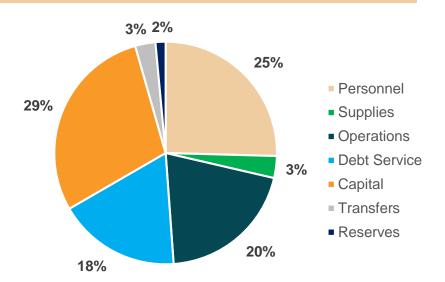
Tax Levy Distribution Tax levy dollars are split by need and distributed to the various funds, as shown in the chart below. Debt **Econ Dev** Service Abatement 29% 1% Mass **Transit** 1% Library 6% General **Fund** 63%

Total tax bill allocation in 2019



WHERE DOES THE MONEY GO?

Overall, the adopted 2020 budget includes expenditures in six major categories for all funds. The largest being Capital spending at \$33.4 million dollars (29%). The second largest cost is Personnel in the amount of \$29.3 million dollars (25%). Personnel cost is for the City's full-time and part-time employees, which allows the City to deliver high quality services.



Notable Capital Improvement Projects

The City plans for annual purchases and improvement projects for streets, vehicles, equipment and utilities. The Wastewater improvements require planning for increased revenues to pay for the debt associated with these projects through an increase in utility rates. The proposed increase in wastewater rates is 5% for 2020.

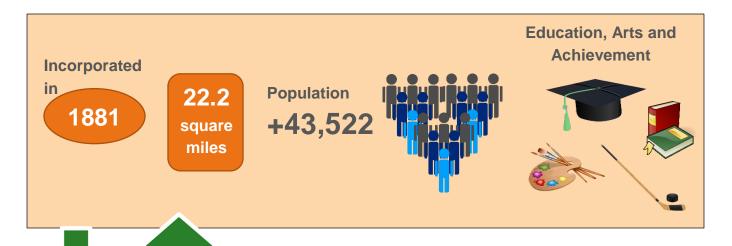


General Fund Expenditures \$32.5 million

For every \$1.00 of taxes paid, the largest amount is for police services at \$0.34, with the second largest for fire services at \$0.15.



MOORHEAD AT A GLANCE



More than 140 Building Permits Issued in 2019

OVER \$42 MILLION DOLLARS IN PROJECTS

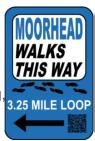








45 community, neighborhood, and regional parks, miles of trails for walking, biking, cross country skiing.





500 lane miles of pavement maintained and plowed

Annual Police Calls for Service:

Over 42,000

More than 10,000 traffic stops

Over 1300 annual fire calls and 2400 medical calls

Two fire stations

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2020 Adopted Budget

General
Summaries
by Fund

GENERAL FUND

The General Fund provides for the accounting of general governmental functions related to the City's statutory obligations. Those functions include; street maintenance, engineering, human resources, fire services, police services, city council, city administration, finance, community development, neighborhood services, building codes/inspection, parks and rental registration.

The sources of revenue for the general fund consist of property taxes, intergovernmental revenues, transfers from enterprise funds, fines and forfeits, franchise fees, and charges for services rendered to citizens and to other city functions.

Expenditures for the general fund operations include; wages and benefits, supplies, and other charges, which include utilities, professional services, memberships, and other similar uses of funds. Some capital expenditures may be included.

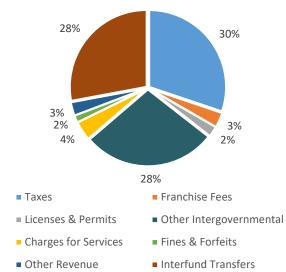
Revenues / Sources

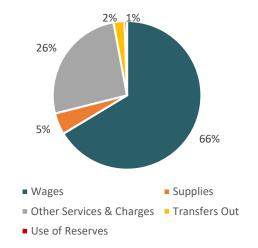
| Taxes | 9,816,947 |
|-------------------------|-----------|
| Franchise Fees | 1,030,000 |
| Licenses & Permits | 723,470 |
| Local Government Aid | 7,238,829 |
| Other Intergovernmental | 1,931,024 |
| Charges for Services | 1,308,572 |
| Fines & Forfeits | 486,500 |
| Interest | 161,433 |
| Other Revenue | 451,806 |
| Interfund Transfers | 9,089,671 |
| Uses of Reserves | 310,000 |
| | |

| Total Revenues / Sources | 32,548,252 |
|--------------------------|------------|
|--------------------------|------------|

Expenditures / Uses

| Wages | 21,602,324 |
|------------------------------|------------|
| Supplies | 1,529,969 |
| Other Services & Charges | 8,461,532 |
| Transfers to Other Funds | 778,149 |
| Fund Balance/Equity Reserves | 176,278 |
| | |
| Total Expenditures / Uses | 32,548,252 |





General Fund Revenues and Other Financing Sources

| | 0010 | 0010 | 0000 |
|------------------------------|------------|------------|------------|
| | 2018 | 2019 | 2020 |
| | Actual | Budget | Budget |
| Taxes | | | |
| Property Taxes | 7,463,415 | 8,574,790 | 9,816,947 |
| Franchise Fees | 1,040,014 | 1,025,000 | 1,030,000 |
| | 8,503,429 | 9,599,790 | 10,846,947 |
| Licenses & Permits | 772,717 | 743,320 | 723,470 |
| Intergovernmental Revenue | | | |
| Federal Grants & Aid | 57,769 | 36,084 | 41,084 |
| State - Local Government Aid | 7,179,877 | 7,181,027 | 7,238,829 |
| State - Other Grants & Aid | 2,662,841 | 1,441,242 | 1,620,540 |
| County Grants & Aid | 152,144 | 152,000 | 152,150 |
| Other Intergovernmental | 164,501 | 114,095 | 117,250 |
| 3 | 10,217,132 | 8,924,448 | 9,169,853 |
| Charges for Services | | , , - | ,, |
| General Government | 242,840 | 207,040 | 192,247 |
| Public Safety | 439,640 | 336,280 | 431,330 |
| Highways & Streets | 361,682 | 500,000 | 500,000 |
| Parks & Recreation | 178,656 | 188,945 | 184,995 |
| | 1,222,818 | 1,232,265 | 1,308,572 |
| Fines & Forfeits | | | |
| Court Fines | 284,566 | 224,500 | 251,500 |
| Parking Fines | 222,030 | 235,000 | 235,000 |
| | 506,596 | 459,500 | 486,500 |
| Miscellaneous | | | |
| Interest | 156,125 | 100,498 | 161,433 |
| Rents | 286,367 | 372,243 | 295,606 |
| Asset Sales | 59,951 | 55,000 | 55,000 |
| Other Revenue | 123,403 | 111,500 | 101,200 |
| | 625,846 | 639,241 | 613,239 |
| Total Revenues | 21,848,538 | 21,598,564 | 23,148,581 |
| Transfers from Other Funds | | | |
| Electric | 6,725,000 | 6,850,000 | 6,975,000 |
| Water | 463,531 | 396,000 | 506,400 |
| Wastewater Treatment | 420,102 | 424,900 | 412,175 |
| Storm Water | 136,354 | 139,800 | 407,153 |
| Sanitation | 493,254 | 498,850 | 234,527 |
| Pest Control | 98,082 | 93,970 | 100,527 |
| Forestry | 44,375 | 45,500 | 47,329 |
| Street Light Utility | 41,148 | 41,100 | 43,411 |
| Tax Forfeit Lots | 43,000 | | |
| Capital Improvement | 34,000 | | |
| Park | | | 363,149 |
| From Reserves | | 141,802 | 310,000 |
| Total Revenues and Other | | | |
| Financing Sources | 30,347,384 | 30,230,486 | 32,548,252 |
| | | | |

General Fund Expenditures and Other Financing Uses

| | 2018 | 2019 | 2020 |
|--------------------------------|------------|------------|------------|
| | Actual | Budget | Budget |
| Elected Officials & | | | |
| Citywide Administration | | | |
| Mayor & Council | 283,382 | 278,102 | 292,714 |
| Programs, Services, Activities | 106,115 | 114,086 | 114,086 |
| City Manager | 561,679 | 599,164 | 763,204 |
| Governmental Affairs & Comm. | 56 | 166,605 | 262,033 |
| City Clerk | 138,507 | 168,131 | 180,130 |
| Elections & Voters | 40,962 | 25,000 | 65,000 |
| Finance | 938,573 | 991,577 | 931,338 |
| Assessing | 459,782 | 517,684 | 529,567 |
| Legal | 508,124 | 522,000 | 1,157,141 |
| Human Resources | 416,102 | 462,917 | 396,923 |
| Citywide Employee Training | | | 100,000 |
| Self Insurance | 34,564 | 38,000 | 88,000 |
| Cable Capital Support | | 43,000 | 44,000 |
| | 3,487,846 | 3,926,266 | 4,924,136 |
| Police Department | | | |
| Administration | 821,189 | 848,900 | 889,748 |
| Red River Regional Dispatch | 897,790 | 894,320 | 921,849 |
| Support Services | 898,650 | 942,754 | 1,038,920 |
| Community Policing | 90,155 | 96,781 | 110,629 |
| Tri-College Partnership | 3,206 | 9,000 | 8,919 |
| Investigative | 1,442,338 | 1,610,373 | 1,632,458 |
| Patrol | 5,598,795 | 5,879,549 | 5,941,942 |
| DARE | 99,878 | 106,511 | 119,026 |
| Youth Services | 111,149 | 116,045 | 118,189 |
| Bike Patrol | 1,689 | 1,845 | 1,845 |
| Tactical Team | 15,744 | 16,000 | 16,000 |
| K-9 | 5,418 | 5,495 | 14,245 |
| Drug Court | | 10,000 | 10,000 |
| Community Service | 249,085 | 268,364 | 258,993 |
| Server Training | 181 | 6,804 | 3,686 |
| Grant Funded Activities | 262,554 | 80,635 | 80,323 |
| | 10,497,821 | 10,893,376 | 11,166,772 |
| Engineering | | | |
| Engineering | 1,954,235 | 2,192,575 | 2,300,118 |
| City Traffic Signals | 84,260 | 110,000 | 87,500 |
| MnDOT Traffic Signals | 116,828 | 55,000 | 55,000 |
| Engineering Street Maintenance | 269,966 | 275,000 | 310,000 |
| | 2,425,289 | 2,632,575 | 2,752,618 |
| | | | |

General Fund Expenditures and Other Financing Uses - Continued

| | 2018 Actual | 2019 Budget | 2020 Budget |
|--------------------------------|----------------|----------------|----------------|
| Fire Department | | | |
| Fire Protection | 3,917,977 | 4,194,947 | 4,434,393 |
| HazMat Training Trailer | 1,725 | 2,500 | 2,497 |
| Fire Training | 176,491 | 175,191 | 36,892 |
| Fire Prevention | 282,615 | 304,656 | 329,769 |
| Emergency Management | 2,545 | 2,534 | 3,004 |
| Grant Funded Activities | 204,325 | 2,001 | 151,219 |
| Outdoor Warning Sirens | 35 | | 101,210 |
| Cataoor Warning Cherio | 4,585,713 | 4,679,828 | 4,957,774 |
| | 4,000,110 | 4,010,020 | 4,007,774 |
| Parks Department | 000.405 | 4 000 047 | 4 000 040 |
| Recreation Administration | 986,125 | 1,022,047 | 1,396,613 |
| Swimming Pools | 250,500 | 276,183 | 267,781 |
| Centennial Complex | 90,658 | 101,907 | 101,907 |
| Southside Regional Park | 62,399 | 71,199 | 71,199 |
| Self Defense | 864 | 2,400 | 1,200 |
| Youth Gymnastics | 2,514 | 2,975 | 2,967 |
| Spring/Summer/Fall NRC Program | 43,904 | 53,002 | 52,800 |
| Warminighouses | 31,270 | 29,086 | 28,966 |
| Senior Citizen Programs | 78,163 | 91,225 | 89,393 |
| Youth Basketball | 1,520 | 4,657 | 4,652 |
| Youth Baseball/Softball | 9,424 | 12,802 | 12,772 |
| Integrated Rec Programs | 3,639 | 9,168 | 9,143 |
| Tennis | 5,226 | 7,384 | 7,358 |
| Frostival-Kickball | 1,320 | 720 | 720 |
| Adaptive Soccer | 808 | 1,000 | 1,000 |
| Gooseberry Park Players | 7,900 | 7,900 | 7,900 |
| Mini Basketball | 758 | 0.007 | 0.057 |
| Open Gyms - Jr High & Armory | 1,664 | 2,267 | 2,257 |
| Tae Kwon Do | 15,180 | 19,000 | 16,500 |
| Special Events | 52,197 | 53,026 | 53,858 |
| Youth Volleyball | 822 | 1,420 | 1,416 |
| Art Program | 6,340 | 7,776 | 7,777 |
| Preschoold Camp | 4,406 | 5,100 | 5,516 |
| Fitness Programs | 3,734 | 7,000 | 7,000 |
| Multi-Sport Youth Camp 4-6 Yrs | 629 | 1,100 | 997 |
| Scholarship Program | 14,833 | 15,000 | 15,000 |
| Adult Kickball League | 1,377 | 1,534 | 1,303 |
| Youth Flag Football | 10,262 | 12,043 | 12,022 |
| Canoe / Kayak Rental | 6,851 | 5,601 | 6,715 |
| Adaptive Baseball/Softball | 1,705 | 2,567 | 2,591 |
| Park Grant Activity | 1,182,986 | 4 400 704 | 4 000 407 |
| Park Maintenance | 1,543,668 | 1,182,734 | 1,226,197 |
| Hjemkomst Center | 541,473 | 510,365 | 527,008 |
| | 4,965,119 | 3,520,188 | 3,942,528 |

General Fund Expenditures and Other Financing Uses - Continued

| Public Works Department | | | |
|------------------------------|------------|------------|------------|
| General Government Building | 349,420 | 325,189 | 316,357 |
| Citywide Facilities | 73,953 | 83,900 | 188,098 |
| Street & Alley | 1,904,964 | 1,907,735 | 1,929,495 |
| Wheelage Tax Projects | 79,544 | 80,000 | 80,000 |
| Street Cleaning | 196,142 | 159,286 | 220,450 |
| Snow & Ice | 282,226 | 229,301 | 229,045 |
| Traffic Signs | 99,005 | 123,144 | 124,741 |
| Public Works Facility | 233,217 | 184,667 | 220,077 |
| | 3,218,471 | 3,093,222 | 3,308,263 |
| | | | |
| Community Development | | | |
| Planning & Zoning | 273,507 | 353,459 | 423,932 |
| Rental Registration | 328,176 | 357,662 | 286,160 |
| Community Development | 155,039 | | |
| Neighborhood Services | 153,181 | 157,768 | 143,699 |
| Building Codes | 543,293 | 616,142 | 642,370 |
| | 1,453,196 | 1,485,031 | 1,496,161 |
| Total Expenditures and Other | | | |
| Financing Uses | 30,633,455 | 30,230,486 | 32,548,252 |

SPECIAL REVENUE FUNDS

Special Revenue Funds are used to account for specific revenue sources (other than special assessments, or major capital projects) that are legally restricted to expenditures for particular purposes. Revenues generally consist of property taxes as well as intergovernmental revenues. Other revenues include fees and charges, donations and other miscellaneous revenues sources. Expenditures include wages and employee benefits, supplies, and other charges. Some capital expenditures may be included

<u>Library</u> - account for expenditures relating to the maintenance of the Lake Agassiz Regional Library facility, and the City's share of the Regional Library System.

<u>Community Development Block Grant</u> - account for Federal Community Development Block Grant entitlements.

Mass Transit - account for the operation of the City bus system.

<u>Economic Development</u> - account for marketing and promotional activities relating to commercial and industrial development and for commercial marketing land acquisition.

| | | Community | Mass | Economic | |
|------------------------------|---------|-------------|-----------|-------------|-----------|
| | Library | Development | Transit | Development | Total |
| | | | | | |
| Revenues / Sources | | | | | |
| Taxes | 899,588 | | 149,262 | 546,137 | 1,594,987 |
| Other Intergovernmental | 000,000 | 239,000 | 4,090,238 | | 4,329,388 |
| Charges for Services | | 200,000 | 455,640 | | 461,230 |
| Interest | | | 11,180 | • | 21,180 |
| Other Revenue | 20,000 | 226,392 | 3,900 | • | 370,292 |
| Interfund Transfers | 20,000 | 220,002 | 150,000 | • | 200,000 |
| Uses of Reserves | | | 195,473 | | 195,473 |
| 2000 0. 1.000.100 | | | 100,170 | | 100, 170 |
| Total Revenues / Sources | 919,588 | 465,392 | 5,055,693 | 731,877 | 7,172,550 |
| | | | | | |
| Expenditures / Uses | | | | | |
| Wages | | 109,779 | 327,982 | 208,261 | 646,022 |
| Supplies | 3,500 | | 7,000 | | 15,975 |
| Other Services & Charges | 916,088 | | 3,477,570 | | 5,132,244 |
| Capital Outlay | 0.0,000 | 333,33 | 1,208,158 | | 1,208,158 |
| Fund Balance Equity Reserves | | 14,427 | 34,983 | | 170,151 |
| | | , | 3 .,300 | , | , |
| Total Expenditures / Uses | 919,588 | 465,392 | 5,055,693 | 731,877 | 7,172,550 |

LIBRARY

| | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Taxes | 865,751 | 879,578 | 899,588 |
| Other Intergovernmental | 11 | | |
| Interest | 1,524 | | |
| Other Revenue | 20,658 | 20,000 | 20,000 |
| Total Revenues / Sources | 887,944 | 899,578 | 919,588 |
| | | | |
| Expenditures / Uses | | | |
| Supplies | 6,344 | 3,500 | 3,500 |
| Other Services & Charges | 882,285 | 896,078 | 916,088 |
| Total Expenditures / Uses | 888,629 | 899,578 | 919,588 |

COMMUNITY DEVELOPMENT

| | 2018 2019 Actual Budget | | 2020 Budget | |
|------------------------------|----------------------------|---------|----------------|--|
| | | | | |
| Revenues / Sources | | | | |
| Other Intergovernmental | 325,717 | 222,292 | 239,000 | |
| Other Revenue | 241,545 | 206,618 | 226,392 | |
| Total Revenues / Sources | 567,262 | 428,910 | 465,392 | |
| | | | | |
| Expenditures / Uses | | | | |
| Wages | 98,010 | 138,373 | 109,779 | |
| Supplies | 542 | 1,325 | 1,325 | |
| Other Services & Charges | 461,024 | 289,212 | 339,861 | |
| Capital Outlay | 24,769 | | | |
| Fund Balance/Equity Reserves | | | 14,427 | |
| Total Expenditures / Uses | 584,345 | 428,910 | 465,392 | |

MASS TRANSIT

| | 2018 2019 | | 2020 |
|------------------------------|-----------|-----------|-----------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Taxes | 148,454 | 149,262 | 149,262 |
| Other Intergovernmental | 3,510,513 | 3,503,663 | 4,090,238 |
| Charges for Services | 426,506 | 416,486 | 455,640 |
| Interest | 11,341 | | 11,180 |
| Other Revenue | 6,425 | 3,700 | 3,900 |
| Interfund Transfers | 250,708 | 150,000 | 150,000 |
| Uses of Reserves | | | 195,473 |
| Total Revenues / Sources | 4,353,947 | 4,223,111 | 5,055,693 |
| Expenditures / Uses | | | |
| Wages | 272,341 | 333,630 | 327,982 |
| Supplies | 1,014 | 4,196 | 7,000 |
| Other Services & Charges | 2,585,275 | 2,893,145 | 3,477,570 |
| Capital Outlay | 1,080,232 | 979,000 | 1,208,158 |
| Fund Balance/Equity Reserves | | 13,140 | 34,983 |
| Total Expenditures / Uses | 3,938,862 | 4,223,111 | 5,055,693 |

ECONOMIC DEVELOPMENT

| | 2018 2019 | | 2020 |
|---------------------------------|-----------|----------|---------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Taxes | 411,060 | 438,000 | 546,137 |
| Other Intergovernmental | 156 | 150 | 150 |
| Charges for Services | 5,250 | 5,590 | 5,590 |
| Interest | 15,107 | | 10,000 |
| Other Revenue | 123,721 | | 120,000 |
| Interfund Transfers | 50,000 | 100,000 | 50,000 |
| Uses of Reserves | | 76,035 | |
| Total Revenues / Sources | 605,294 | 619,775 | 731,877 |
| Evmanditure a / Hana | | | |
| Expenditures / Uses | 070 100 | 0.17.005 | 222 224 |
| Wages | 273,489 | 317,265 | 208,261 |
| Supplies | 3,894 | 9,230 | 4,150 |
| Other Services & Charges | 298,087 | 293,280 | 398,725 |
| Capital Outlay | 14,445 | | |
| Transfers to Other Funds | 226,034 | | |
| Fund Balance/Equity Reserves | | | 120,741 |
| Total Expenditures / Uses | 815,949 | 619,775 | 731,877 |

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DEBT SERVICE FUNDS

Debt Service Funds are used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest, and related costs. In the case of Enterprise Funds, it is anticipated that all amounts required for servicing the debt will be provided from the respective funds' revenues. General Long-Term Debt is financed with revenue from property taxes, special assessments and transfers. The City does not use long-term debt for current operations. Revenues generally consist of property taxes, tax increments, special assessments and intergovernmental revenues. Expenditures include bond principal and interest on City bonds as well as fiscal agent fees. The Debt Service Funds in this category do not include debt for Enterprise operations. Enterprise debt is included in the Enterprise Funds budgets.

<u>Tax Increment</u> – account for the accumulation of resources for payment of general obligation bond principal and interest. Tax Increments are received by the City to meet these requirements.

<u>Special Assessment</u> – account for the accumulation of resources for payment of general obligation bond principal and interest. Special assessment collections from benefiting properties and in some instances property taxes are used by the City to meet these requirements.

General Obligation Bond - account for the accumulation of resources for payment of general obligation bond principal and interest. Provisions are made annually within the City's general property tax levy and/or intergovernmental revenue to provide sufficient funds to meet these requirements.

| | Tax | Special | G.O. | |
|--|---|---------------------|---------|-----------------------|
| | Increment | Assessment | Bond | Total |
| | | | | |
| Revenues / Sources | | | | |
| Taxes | | 4,957,995 | 102,060 | 5,060,055 |
| Tax Increments | 1,080,454 | | 102,000 | 1,080,454 |
| Other Intergovernmental | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 343,195 | | 343,195 |
| Interest | | 20,131 | | 20,131 |
| Special Assessments | | 7,378,242 | | 7,378,242 |
| Other Revenue | | 201,498 | | 201,498 |
| Interfund Transfers | | 1,311,067 | | 1,311,067 |
| Uses of Reserves | 237,450 | 2,434,973 | | 2,672,423 |
| | | | | |
| Total Revenues / Sources | 1,317,904 | 16,647,101 | 102,060 | 18,067,065 |
| | | | | |
| Expenditures / Uses | | | | |
| Other Seriese & Charges | | 0.300 | | 0.200 |
| Other Services & Charges Debt Service | 1,214,513 | 9,300 15,980,361 | 102,060 | 9,300 |
| Fund Balance/Equity Reserves | 103,391 | | 102,000 | 17,296,934 760,831 |
| i unu balance/Equity Reserves | 103,391 | 657,440 | | 100,031 |
| Total Expenditures / Uses | 1,317,904 | 16,647,101 | 102,060 | 18,067,065 |
| Total Exponditures / 0303 | 1,017,004 | 10,0-17,101 | 102,000 | 10,007,000 |

TAX INCREMENT

| | 2018 Actual | 2019 Budget | 2020 Budget |
|------------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Tax Increments | 1,119,659 | 1,010,049 | 1,080,454 |
| Other Intergovernmental | 53,147 | | |
| Interest | 5,240 | | |
| Uses of Reserves | | | 237,450 |
| Total Revenues / Sources | 1,178,046 | 1,010,049 | 1,317,904 |
| | | | |
| Expenditures / Uses | | | |
| Supplies | 138 | | |
| Other Services & Charges | 100,776 | 3,221 | |
| Debt Service | 1,078,969 | 993,792 | 1,214,513 |
| Fund Balance/Equity Reserves | | 13,036 | 103,391 |
| Total Expenditures / Uses | 1,179,883 | 1,010,049 | 1,317,904 |

SPECIAL ASSESSMENT

| | 2018 Actual | 2019 Budget | 2020 Budget |
|------------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Taxes | 5,035,449 | 5,022,604 | 4,957,995 |
| Other Intergovernmental | 349,029 | 351,008 | 343,195 |
| Charges for Services | 18,684 | | |
| Interest | 646,357 | 21,054 | 20,131 |
| Special Assessments | 9,255,385 | 7,349,895 | 7,378,242 |
| Other Revenue | 74,730 | 133,775 | 201,498 |
| Bond Proceeds | 5,628,348 | | |
| Interfund Transfers | 3,094,897 | 1,312,999 | 1,311,067 |
| Uses of Reserves | | 2,497,034 | 2,434,973 |
| Total Revenues / Sources | 24,102,879 | 16,688,369 | 16,647,101 |
| Expenditures / Uses | | | |
| Other Services & Charges | 112,162 | 21,700 | 9,300 |
| Capital Outlay | 75,788 | | |
| Debt Service | 21,149,641 | 16,126,765 | 15,980,361 |
| Transfers to Other Funds | 100,000 | | |
| Fund Balance/Equity Reserves | | 539,904 | 657,440 |
| Total Expenditures / Uses | 21,437,591 | 16,688,369 | 16,647,101 |
| | | | |

GENERAL OBLIGATION BOND

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Taxes | 101,701 | 102,000 | 102,060 |
| Interest | 667 | | |
| Uses of Reserves | | 60 | |
| Total Revenues / Sources | 102,368 | 102,060 | 102,060 |
| Expenditures / Uses | | | |
| Debt Service | 102,057 | 102,060 | 102,060 |
| Total Expenditures / Uses | 102,057 | 102,060 | 102,060 |

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CAPITAL PROJECTS FUNDS

Capital Projects Funds are used to account for financial resources to acquire capital assets or construction of non-assessed infrastructure not financed by Enterprise Funds or Internal Service Funds. Revenues generally consist of property taxes, intergovernmental revenue and Enterprise Fund transfers. Expenditures include equipment purchases, buildings, land, and street improvements.

<u>Capital Improvement Fund</u> - account for capital outlay related to City buildings, flood mitigation, improvements and equipment.

Additional capital improvements to streets and bridges are included in the Engineer's Capital Improvement Plan document and will be maintained within separate capital project funds.

Capital Projects Funds

| | Capital | Permanent | |
|------------------------------|-------------|-------------|-------------|
| | Improvement | Improvement | Total |
| | | | |
| Revenues / Sources | | | |
| | | | |
| Interfund Transfers | 2,283,000 | | 2,283,000 |
| Other Revenue | | 8,745,000 | 8,745,000 |
| Uses of Reserves | 832,650 | | 832,650 |
| | | | |
| Total Revenues / Sources | 3,115,650 | 8,745,000 | 11,860,650 |
| | | | |
| Expenditures / Uses | | | |
| O marking | 00.000 | | 00.000 |
| Supplies | 92,000 | | 92,000 |
| Other Services & Charges | 358,500 | 8,745,000 | 9,103,500 |
| Capital Outlay | 2,035,150 | | 2,035,150 |
| Transfers to Other Funds | 555,000 | | 555,000 |
| Fund Balance/Equity Reserves | 75,000 | | 75,000 |
| , , | | | |
| Total Expenditures / Uses | 3,115,650 | 8,745,000 | _11,860,650 |

CAPITAL IMPROVEMENT

| | 2018 | 2019 | 2020 |
|------------------------------|-----------|-----------|-----------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Interest | 3,763 | | |
| Other Revenue | 11,250 | | |
| Bond Proceeds | 2,000,000 | | |
| Interfund Transfers | 2,173,765 | 2,449,500 | 2,821,150 |
| Uses of Reserves | | | 294,500 |
| Total Revenues / Sources | 4,188,778 | 2,449,500 | 3,115,650 |
| | | | |
| Expenditures / Uses | | | |
| Supplies | 94,504 | 113,000 | 92,000 |
| Other Services & Charges | 282,777 | 291,500 | 358,500 |
| Capital Outlay | 3,749,660 | 1,106,000 | 1,885,150 |
| Transfers to Other Funds | 1,136,742 | 939,000 | 705,000 |
| Fund Balance/Equity Reserves | | | 75,000 |
| Total Expenditures / Uses | 5,263,683 | 2,449,500 | 3,115,650 |

PERMANENT IMPROVEMENT

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---|---|----------------|----------------|
| Other Intergovernmental | 1,203,459 | | |
| Bond Proceeds | 10,272,569 | | 8,745,000 |
| Total Revenues / Sources | 11,476,028 | | 8,745,000 |
| Expenditures / Uses Supplies Other Services & Charges Capital Outlay Transfers to Other Funds | 25,408 925,217 8,320,475 1,834,377 | | 8,745,000 |
| Total Expenditures / Uses | 11,105,477 | | 8,745,000 |

ENTERPRISE FUNDS

Enterprise Funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. Revenues are derived primarily from service charges. Expenditures include wages and employee benefits, supplies, other charges and capital outlay.

<u>Storm Water</u> - account for the operation and maintenance of the City's storm water pumping stations, ditches and water retention system.

<u>Wastewater Treatment</u> - account for the operations and maintenance of the City's wastewater treatment facility, lift stations and collection system.

<u>Sanitation</u> - account for the operation and maintenance of the City's solid waste collection system, compost site and recycling.

Golf Courses - account for the operation and maintenance of the City's two 18 hole Golf Courses.

<u>Sports Center</u> - account for the operation and maintenance of the City's recreation and indoor hockey facility.

<u>Forestry</u> - account for the operation of shade tree and diseased tree control activities.

<u>Pest Control</u> - account for the operation of mosquito abatement, animal control and right-of-way maintenance.

<u>Airport</u> - account for the operation and maintenance of the City's airport facility.

<u>Street Light Utility</u> – account for the operation and maintenance of the City's street light utility.

Summary of Enterprise Funds:

| | Storm | Wastewater | | Golf | Sports | | Pest | | Street Light | |
|------------------------------|-----------|------------|------------|-----------|---------|----------|---------|---------|--------------|------------|
| | Water | Treatment | Sanitation | Courses | Center | Forestry | Control | Airport | Utility | Total |
| Revenues / Sources | | | | | | | | | | |
| Licenses & Permits | | | | | | | 5,050 | | | 5,050 |
| Other Intergovt'l | 210 | 3,870 | 201,440 | 840 | 330 | 540 | 45,180 | 28,732 | | 281,142 |
| Charges for Services | 2,752,424 | 9,043,952 | 4,445,820 | 1,187,115 | 111,458 | 940,500 | 742,517 | | 822,000 | 20,045,786 |
| Interest | 21,133 | 74,778 | 5,000 | 28,000 | 6,699 | 4,529 | 2,507 | | | 142,646 |
| Special Assessments | | 342,600 | | | | | | | | 342,600 |
| Other Revenue | | 39,440 | 67,750 | 111,550 | 359,949 | 500 | 415 | 78,800 | | 658,404 |
| Interfund Transfers | | | | 473,250 | | | | | | 473,250 |
| Bond Proceeds | | 19,000,000 | | | | | | | | 19,000,000 |
| Uses of Reserves | 311,670 | | 5,256 | | | 31,794 | 682 | | 2,311 | 351,713 |
| | | | | | | | | | | |
| Total Revenues / Sources | 3,085,437 | 28,504,640 | 4,725,266 | 1,800,755 | 478,436 | 977,863 | 796,351 | 107,532 | 824,311 | 41,300,591 |
| Expenditures / Uses | | | | | | | | | | |
| Wages | 326,402 | 1.642.337 | 1,830,449 | 911.744 | 381,619 | 693,621 | 256,730 | | | 6,042,902 |
| Supplies | 30,150 | 673,275 | 346,050 | 192,129 | 69,810 | • | 75,750 | 7,625 | | 1,493,364 |
| Other Services & Charges | 1,466,415 | , | 2,314,240 | 600,700 | 27,007 | 138,338 | 363,344 | 99,907 | 780,900 | 8,949,907 |
| Capital Outlay | ,, | 19,100,000 | ,- , - | , | , | , | , - | , | , | 19,100,000 |
| Debt Service | | 3,240,436 | | | | | | | | 3,240,436 |
| Transfers to Other Funds | 1,262,470 | 592,175 | 234,527 | | | 47,329 | 100,527 | | 43,411 | 2,280,439 |
| Fund Balance/Equity Reserves | | 97,361 | • | 96,182 | | • | , | | <u> </u> | 193,543 |
| T 4 1 5 19 77 | 0.005.405 | 00 504 640 | 4 705 000 | 4 000 7 | 470 460 | 27.000 | 700.05 | 107.500 | 004.04 | 44 000 501 |
| Total Expenditures / Uses | 3,085,437 | 28,504,640 | 4,725,266 | 1,800,755 | 4/8,436 | 977,863 | 796,351 | 107,532 | 824,311 | 41,300,591 |

STORM WATER

| | 2018 Actual | 2019 Budget | 2020 Budget |
|------------------------------|----------------|----------------|----------------|
| Revenues / Sources | Actual | Daaget | Buaget |
| Other Intergovernmental | 210 | 210 | 210 |
| Charges for Services | 2,857,274 | 2,739,819 | 2,752,424 |
| Interest | 26,460 | 1,500 | 21,133 |
| Other Revenue | 116 | 1,500 | 21,100 |
| Uses of Reserves | 110 | | 311,670 |
| Total Revenues / Sources | 2,884,060 | 2,741,529 | 3,085,437 |
| Total Neverlacs / Goulees | 2,004,000 | 2,771,020 | 3,003,437 |
| Expenditures / Uses | | | |
| Wages | 180,926 | 214,216 | 326,402 |
| Supplies | 26,685 | 16,900 | 30,150 |
| Other Services & Charges | 2,040,303 | 1,160,374 | 1,466,415 |
| Capital Outlay | | 122,600 | |
| Transfers to Other Funds | 808,094 | 977,969 | 1,262,470 |
| Fund Balance/Equity Reserves | , | 249,470 | |
| Total Expenditures / Uses | 3,056,008 | 2,741,529 | 3,085,437 |
| | | | |

WASTEWATER TREATMENT

| | 2018 | 2019 | 2020 |
|------------------------------|-----------|-----------|------------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Other Intergovernmental | 2,645 | 1,420 | 3,870 |
| Charges for Services | 8,123,867 | 8,435,350 | 9,043,952 |
| Interest | 76,802 | 20,000 | 74,778 |
| Special Assessments | 283,772 | 342,600 | 342,600 |
| Bond Proceeds | | | 19,000,000 |
| Other Revenue | 40,193 | 42,440 | 39,440 |
| Uses of Reserves | | 289,396 | |
| Total Revenues / Sources | 8,527,279 | 9,131,206 | 28,504,640 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 1,342,227 | 1,626,780 | 1,642,337 |
| Supplies | 632,043 | 648,275 | 673,275 |
| Other Services & Charges | 4,438,395 | 2,885,128 | 3,159,056 |
| Capital Outlay | | 88,000 | 19,100,000 |
| Debt Service | 752,480 | 3,108,133 | 3,240,436 |
| Transfers to Other Funds | 600,102 | 774,890 | 592,175 |
| Fund Balance/Equity Reserves | | | 97,361 |
| Total Expenditures / Uses | 7,765,247 | 9,131,206 | 28,504,640 |
| | | | |

SANITATION

| | 2018 | 2019 | 2020 |
|---------------------------|-----------|-----------|-----------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Other Intergovernmental | 180,630 | 201,440 | 201,440 |
| Charges for Services | 4,446,060 | 4,445,820 | 4,445,820 |
| Interest | 9,497 | 5,000 | 5,000 |
| Other Revenue | 54,362 | 67,750 | 67,750 |
| Uses of Reserves | | 88,583 | 5,256 |
| Total Revenues / Sources | 4,690,549 | 4,808,593 | 4,725,266 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 1,531,917 | 1,773,117 | 1,830,449 |
| Supplies | 355,182 | 346,050 | 346,050 |
| Other Services & Charges | 2,369,090 | 2,096,216 | 2,314,240 |
| Transfers to Other Funds | 493,254 | 593,210 | 234,527 |
| Total Expenditures / Uses | 4,749,443 | 4,808,593 | 4,725,266 |
| | | | |

GOLF COURSES

| Revenues / Sources Other Intergovernmental | 2018 Actual 840 | 2019 Budget 840 | 2020 Budget 840 |
|--|-----------------------|-----------------------|-----------------------|
| Charges for Services | 1,151,041 | 1,172,115 | 1,187,115 |
| Interest | 22,647 | 28,000 | 28,000 |
| Other Revenue | 101,569 | 111,550 | 111,550 |
| Interfund Transfers | 573,250 | 473,250 | 473,250 |
| Total Revenues / Sources | 1,849,347 | 1,785,755 | 1,800,755 |
| Expenditures / Uses | | | |
| Wages | 751,124 | 872,970 | 911,744 |
| Supplies | 176,372 | 192,129 | 192,129 |
| Other Services & Charges | 656,230 | 584,597 | 600,700 |
| Fund Balance/Equity Reserves | | 136,059 | 96,182 |
| Total Expenditures / Uses | 1,583,726 | 1,785,755 | 1,800,755 |

SPORTS CENTER

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Other Intergovernmental | 330 | 330 | 330 |
| Charges for Services | 130,099 | 129,200 | 111,458 |
| Interest | 15,239 | | 6,699 |
| Other Revenue | 514,091 | 486,290 | 359,949 |
| Uses of Reserves | | 198,643 | |
| Total Revenues / Sources | 659,759 | 814,463 | 478,436 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 339,496 | 365,232 | 381,619 |
| Supplies | 65,758 | 75,850 | 69,810 |
| Other Services & Charges | 509,968 | 373,381 | 27,007 |
| Total Expenditures / Uses | 915,222 | 814,463 | 478,436 |

FORESTRY

| | 2018 | 2019 | 2020 |
|---------------------------|---------|---------|---------|
| | Actual | Budget | Budget |
| Revenues / Sources | | | |
| Other Intergovernmental | 540 | 540 | 540 |
| Charges for Services | 941,819 | 906,720 | 940,500 |
| Fines & Forfeits | 12 | | |
| Interest | 4,136 | 2,000 | 4,529 |
| Other Revenue | 80 | 500 | 500 |
| Uses of Reserves | | 45,013 | 31,794 |
| Total Revenues / Sources | 946,587 | 954,773 | 977,863 |
| Expenditures / Uses | | | |
| Wages | 538,483 | 646,614 | 693,621 |
| Supplies | 116,825 | 98,575 | 98,575 |
| Other Services & Charges | 159,099 | 145,884 | 138,338 |
| Transfers to Other Funds | 44,375 | 63,700 | 47,329 |
| Total Expenditures / Uses | 858,782 | 954,773 | 977,863 |

ANIMAL CONTROL

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Licenses & Permits | 5,080 | 5,050 | 5,050 |
| Charges for Services | 117,283 | 110,000 | 111,672 |
| Interest | 341 | | |
| Uses of Reserves | | 3,657 | |
| Total Revenues / Sources | 122,704 | 118,707 | 116,722 |
| Expenditures / Uses | | | |
| Other Services & Charges | 46,198 | 50,587 | 50,587 |
| Transfers to Other Funds | 65,785 | 68,120 | 66,135 |
| Total Expenditures / Uses | 111,983 | 118,707 | 116,722 |

RIGHT-OF-WAY MAINTENANCE

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Other Intergovernmental | 51,065 | 45,180 | 45,180 |
| Charges for Services | 369,961 | 393,318 | 395,145 |
| Interest | 1,802 | | |
| Other Revenue | 37 | 415 | 415 |
| Uses of Reserves | | 42,323 | |
| Total Revenues / Sources | 422,865 | 481,236 | 440,740 |
| Expenditures / Uses | | | |
| Wages | 138,709 | 306,104 | 244,442 |
| Supplies | 56,820 | 69,500 | 74,500 |
| Other Services & Charges | 104,526 | 81,452 | 100,654 |
| Transfers to Other Funds | 19,935 | 24,180 | 21,144 |
| Total Expenditures / Uses | 319,990 | 481,236 | 440,740 |

MOSQUITO CONTROL

| | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Charges for Services | 261,123 | 217,280 | 235,700 |
| Interest | 3,838 | 200 | 2,507 |
| Other Revenue | 2 | | |
| Uses of Reserves | | 17,508 | 325 |
| Total Revenues / Sources | 264,963 | 234,988 | 238,532 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 10,532 | 11,375 | 11,931 |
| Supplies | 1,240 | 1,250 | 1,250 |
| Other Services & Charges | 194,937 | 207,103 | 212,103 |
| Transfers to Other Funds | 12,362 | 15,260 | 13,248 |
| Total Expenditures / Uses | 219,071 | 234,988 | 238,532 |
| | | | |

AIRPORT

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Other Intergovernmental | 260,493 | 28,732 | 28,732 |
| Fines & Forfeits | 435 | | |
| Other Revenue | 79,469 | 78,800 | 78,800 |
| Interfund Transfers | 452,067 | | |
| Total Revenues / Sources | 792,464 | 107,532 | 107,532 |
| | | | |
| Expenditures / Uses | | | |
| Supplies | 5,097 | 7,625 | 7,625 |
| Other Services & Charges | 605,180 | 99,907 | 99,907 |
| Total Expenditures / Uses | 610,277 | 107,532 | 107,532 |

STREET LIGHT UTILITY

| Parameter / Courses | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Charges for Services | 867,058 | 822,000 | 822,000 |
| Interest | 1,165 | | |
| Other Revenue | 1 | | |
| Uses of Reserves | | 16,440 | 2,311 |
| Total Revenues / Sources | 868,224 | 838,440 | 824,311 |
| | | | |
| Expenditures / Uses | | | |
| Other Services & Charges | 732,172 | 780,900 | 780,900 |
| Transfers to Other Funds | 41,148 | 57,540 | 43,411 |
| Total Expenditures / Uses | 773,320 | 838,440 | 824,311 |

INTERNAL SERVICE FUNDS

Internal Service Funds are used to account for the financing of services provided to other departments or agencies of the City, on a cost-reimbursement basis. Revenues consist of equipment rents and service charges collected from other departments. Expenditures include wages and employee benefits, supplies, other charges and equipment replacement purchases.

<u>Information Technology</u> - account for the accumulation and allocation of costs associated with electronic data processing.

<u>Vehicles & Equipment</u> - account for the rental of motor vehicles and maintenance equipment to other departments.

<u>Central Maintenance Shop</u> - account for the repair and maintenance of fleet vehicles and bulk motor fuel sales to other departments.

Radio & Communications - account for the accumulation and allocation of costs associated with mobile communications.

| | Information | Vehicles & | Central | Radio | |
|------------------------------|-------------|------------|-----------|----------------|-----------|
| | Technology | Equipment | Mtce Shop | Communications | Total |
| Revenues / Sources | | | | | |
| Other Intergovernmental | 680 | | | | 680 |
| Charges for Services | 1,384,940 | 1,658,758 | 906,171 | 1 389,608 | 4,339,477 |
| Interest | 3,500 | | | 5,000 | 8,500 |
| Other Revenue | 3,270 | 75,000 | | | 78,270 |
| Total Revenues / Sources | 1,392,390 | 1,733,758 | 906,171 | 1 394,608 | 4,426,927 |
| Expenditures / Uses | | | | | |
| Wages | 757,573 | 29,188 | 357,207 | 7 | 1,143,968 |
| Supplies | 19,100 | 500 | 520,905 | 5 8,000 | 548,505 |
| Other Services & Charges | 423,292 | 39,000 | 28,059 | 97,797 | 588,148 |
| Capital Outlay | 192,425 | 1,521,319 | | 200,000 | 1,913,744 |
| Fund Balance/Equity Reserves | | 143,751 | | 88,811 | 232,562 |
| | | | | | |
| Total Expenditures / Uses | 1,392,390 | 1,733,758 | 906,171 | 1 394,608 | 4,426,927 |

INFORMATION TECHNOLOGY

| | 2018 | 2019 | 2020 |
|---------------------------|---------------|-----------|-----------|
| | Actual Budget | | Budget |
| Revenues / Sources | | _ | |
| Other Intergovernmental | 680 | 680 | 680 |
| Charges for Services | 1,266,383 | 1,341,640 | 1,384,940 |
| Interest | 3,323 | | 3,500 |
| Other Revenue | 2,902 | 270 | 3,270 |
| Interfund Transfers | 13,600 | | |
| Total Revenues / Sources | 1,286,888 | 1,342,590 | 1,392,390 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 644,570 | 727,181 | 757,573 |
| Supplies | 20,450 | 19,100 | 19,100 |
| Other Services & Charges | 632,092 | 400,864 | 423,292 |
| Capital Outlay | | 195,445 | 192,425 |
| Total Expenditures / Uses | 1,297,112 | 1,342,590 | 1,392,390 |
| | | | |

VEHICLES & EQUIPMENT

| | 2018 Actual | 2019 Budget | 2020 Budget |
|------------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Other Intergovernmental | | | |
| Charges for Services | 1,799,788 | 1,823,343 | 1,658,758 |
| Interest | 26,799 | | |
| Other Revenue | 40,550 | 75,000 | 75,000 |
| Total Revenues / Sources | 1,867,137 | 1,898,343 | 1,733,758 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 10,007 | 28,000 | 29,188 |
| Supplies | 66 | 500 | 500 |
| Other Services & Charges | 2,146,771 | 39,000 | 39,000 |
| Capital Outlay | | 1,282,076 | 1,521,319 |
| Fund Balance/Equity Reserves | | 548,767 | 143,751 |
| Total Expenditures / Uses | 2,156,844 | 1,898,343 | 1,733,758 |
| | | | |

CENTRAL MAINTENANCE SHOP

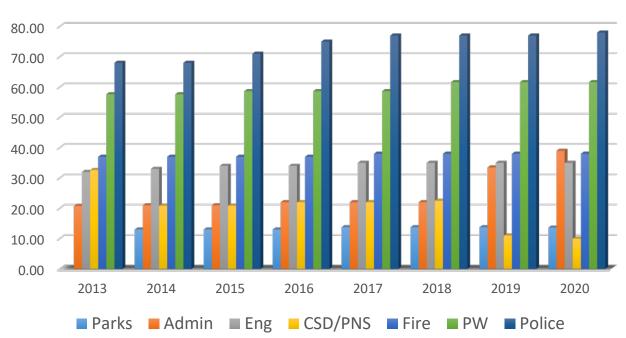
| | 2018 Actual | 2019 Budget | 2020 Budget |
|---------------------------|----------------|----------------|----------------|
| Revenues / Sources | | | |
| Other Intergovernmental | 150 | | |
| Charges for Services | 1,584,492 | 1,489,280 | 906,171 |
| Other Revenue | 414 | | |
| Total Revenues / Sources | 1,585,056 | 1,489,280 | 906,171 |
| | | | |
| Expenditures / Uses | | | |
| Wages | 222,633 | 338,853 | 357,207 |
| Supplies | 1,285,259 | 1,120,905 | 520,905 |
| Other Services & Charges | 34,527 | 29,522 | 28,059 |
| Total Expenditures / Uses | 1,542,419 | 1,489,280 | 906,171 |

RADIO COMMUNICATIONS

| Revenues / Sources | 2018 Actual | 2019 Budget | 2020 Budget |
|------------------------------|----------------|----------------|----------------|
| Charges for Services | 357,262 | 356,048 | 389,608 |
| Interest | 14,722 | 500 | 5,000 |
| Other Revenue | 11,256 | | 2,000 |
| Total Revenues / Sources | 383,240 | 356,548 | 394,608 |
| Expenditures / Uses | | | |
| Supplies | 1,757 | 8,000 | 8,000 |
| Other Services & Charges | 303,636 | 92,797 | 97,797 |
| Capital Outlay | | 200,000 | 200,000 |
| Fund Balance/Equity Reserves | | 55,751 | 88,811 |
| Total Expenditures / Uses | 305,392 | 356,548 | 394,608 |

STAFFING LEVEL





| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| PARKS | | 13.00 | 13.00 | 13.00 | 13.75 | 13.75 | 13.75 | 13.63 |
| ADMIN | 20.80 | 21.00 | 21.00 | 22.00 | 22.00 | 22.00 | 33.50 | 39.48 |
| ENG | 32.00 | 33.00 | 34.00 | 34.00 | 35.00 | 35.00 | 35.00 | 35.00 |
| CSD/PNS | 32.60 | 20.85 | 20.85 | 22.00 | 22.00 | 22.50 | 11.00 | 12.00 |
| FIRE | 37.00 | 37.00 | 37.00 | 37.00 | 38.00 | 38.00 | 38.00 | 38.00 |
| PW | 57.63 | 57.63 | 58.63 | 58.63 | 58.63 | 61.63 | 61.63 | 62.63 |
| POLICE | 68.00 | 68.00 | 71.00 | 75.00 | 77.00 | 77.00 | 77.00 | 78.00 |
| TOTAL | 248.03 | 250.48 | 255.48 | 261.63 | 266.38 | 269.88 | 269.88 | 278.74 |

Note: Effective January 1, 2014, the Community Services Department (CSD) was divided into the Planning & Neighborhood Services Department (PNS) and the Parks & Recreation Department (Parks).

Effective January 1, 2019, the Planning & Neighborhood Services Department (PNS) was reorganized with various activities reclassified to Administration (Admin).

